Atos: il digitale per un mondo a emissioni zero

Giuseppe Di Franco CEO Atos Italia







leader globale nella trasformazione digitale



in Italia

1500 dipendenti - +400 in periodo Covid-19 5 sedi in Italia +15% di crescita annua Oltre 550 esperti SAP *Great Place to Work*

> Ricerca e innovazione Decarbonizzazione Great place to work



Nuova sede dal 2021 A breve, nuova sede a BI-REX Ricerca & Innovazione: *AI, IoT, Data Driven Solutions, Digital Twin* Tecnopolo: *ECMWF, Cineca*

Occupazione e formazione Cultura digitale Crescita territoriale











Fighting Climate Change Achieving the Net Zero



01 L'importanza di raggiungere il "Net Zero"

Fabio De Pasquale







Carbon Footprint

The total amount of greenhouse gases that are generated by our actions.





Net Zero

The state in which the greenhouse gases going into the atmosphere are balanced by removal out of the atmosphere.



Types of emissions Carbon footprint calculation



Scope 1 emissions

The main high-level strategies to achieve the Net Zero in 2022



Upstream activities

Reporting company

Downstream activities



Scope 2 emissions The main high-level strategies to achieve the Net Zero in 2022



Scope 3 emissions

The main high-level strategies to achieve the Net Zero in 2022





3 Steps to control scope 3 emissions Technology as enabler



Connect & Capture

	Ś	()	
	IoT (Connected Products &	Connected Tools
ان ماري ماري	2	Assets	
Connected Co	nsumers		G
	ଦ	Transportation	
Connected Factories	Connected V Management S	Vaste System	Connected Workers

Analyze & Use



Artificial Intelligence



Cloud & Edge Computing (Hybrid Cloud + Multicloud)



Cyber security





Share



Trust &

Trusted netwoks

Traceability





11

Innovation



La strategia di Atos per combattere il cambio climatico

Fabio De Pasquale





Why Sustainability and How to be Sustainable Beyond Obligations





Pioneering decarbonization Atos carbon emissions



Atos

Dedicated to a sustainable future

Undisputed industry leader



Pioneering secure and decarbonized digital

- Unique decarbonization expertise on carbon footprint management decarbonization assessments and introduction of contractual DLA (Decarbonization Level Agreement)
- Support our customers in their Net-Zero journey
- Deep knowledge in decarbonization enabling technologies: IoT, cloud, AI and analytics and digital twins
- Best-in-class green HPC servers and data centers
- Open ecosystem of partners

Atos NetZero Practice



Scaler Atos

Barcelona - London - Lyon - Munich - Paris ence Montreal - New York - Chennai - Singapore

tier







planA

A journey to achieving NetZero Solutions for transformation



03 La migrazione di Atos a RISE with SAP

Lorenzo Brusco





Atos IT SAP Roadmap to the Cloud

Innovation Cloud Transfer to (2022+)

Atos

SAP RISE

(09.2021)

Migration to SAP S/4HANA

(08.2020)

Migration to SAP S/4HANA

Reasons for the change beside positive impact on Carbon Footprint



Transfer Atos ERP (Nessie) to SAP RISE

Why launch this programme at Atos ?

The transformation of Atos, launched in 2019, to become more customer-centric, is based on the establishment of industry vertical.

The transition to the cloud offers speed, flexibility and innovation to support this transformation.

This flexibility enabled by the cloud was also essential during the COVID crisis.

Atos' SAP ERP (Nessie) was previously hosted in 2 data centers in France.

In the target model, the group's ERP is hosted in a private Microsoft Azure cloud, running on dedicated Atos Sequana servers located in Frankfurt (DE).

The infrastructure layer will be technically managed by SAP and Microsoft, while Atos will continue to functionally manage the applications.



Transfer Atos ERP (Nessie) to SAP RISE Why SAP RISE ?



Moving to a RISE private cloud offers Atos more capability than on-premises infrastructure, with the financial benefits of OPEX versus CAPEX.

As a one-stop-shop offering, like Atos OneCloud, SAP RISE provides a complete solution while maintaining flexibility.

This solution provides a scalable platform while maintaining our key SLA / RPO criteria :

- 99.7% application level service level agreement (SLA) *
- Recovery Point Objective (RPO) very close to 0 (30')

And the move to RISE also helps Atos meet its decarbonization targets.

(*) SLA calculated excluding planned outages (4h per month)

Transfer Atos ERP (Nessie) to SAP RISE

How this migration organized ?

Contract with SAP changed :

- Change from a 'single metric' licence agreement to a Cloud PCE & HEC agreement
- Retain a small licence agreement for components remaining on site

Hosting will be on Azure – SAP manages the whole relationship with Microsoft

Database servers are Atos Bull Sequana-S bare metal physical servers while other systems are virtualised

• The physical Bull Sequana servers allow for base sizes of up to 12TB in scale-out

Pre-requisites :

- Systems to be migrated to SAP SGDBs as part of the move (no related systems in Oracle or other)
- Numerous technical updates to be carried out to be at the level of the supported version (in SAP Cloud)
- Hub & Spoke architecture where Atos runs its own Azure Hub
- Interconnection based on ExpressRoute connectivity

Atos IT on SAP RISE

Results and next steps

Platform migrated to SAP Rise in <u>9 months</u> (December 2020 to September 2021)
Progressive migration of environments to a fully transparent go-live for business teams

Next steps

- Finalize migration (project systems, DRP testing, decommissioning of on-premise systems)
- Activation of native SAP or other cloud bricks (link to Office 365)
- Review of customizations and return to S4/HANA standard using BTP for specifics



04 Atos Product Footprint with SAP

Lorenzo Brusco







SAP Product Footprint Management

"Calculate product footprints at scale considering the entire product lifecycle for disclosure and internal product optimization"

SAP Product Footprint Management enables integration scenarios to collect business activity and master data from SAP business applications such as SAP S/4HANA as primary source for footprint calculation and further integrates the calculated footprints back into the relevant SAP S/4HANA end-toend processes. By providing this data-driven approach, SAP is enabling businesses to embed sustainability comprehensively and to gain actionable insights across the entire value chain, supporting the transition to low carbon business processes.



CARBON FOOTPRINT ANALYTICS @ATOS Powered by SAP Analytics Cloud



CARBON FOOTPRINT ANALYTICS @ATOS Powered by SAP Analytics Cloud





SAP Product Footprint Management Business Architecture

SAP PFM is meant to be integrated with an SAP-system to unfold the full functionality.



SAP Product Footprint Management Main Features



Integration scenarios enhancements for S/4 HANA, EHS missions, CO cost estimates +, other application

API for enhanced master data and business activity replication



Integrate Supplier Emission Factors

Emission factor lifecycle management

Import emission factors from lifecycle assessment data

Enhance emission factor lifecycle management with direct access for content providers

Integration to LCA providers



Maintain climate change footprint calculation template for purchased products Association of products using emission factors from lifecycle assessment data Enable on demand execution and monitoring of product footprint calculation Calculation for manufactured products, considering scope 3 raw materials Top-down allocation for production activities to manufactured products Covering of Transport processes (inbound & outbound) with predefined emission factors Simulation Run / What if scenarios Bottom-up calculation for production activities Emission surcharges management according to Product Costing settings Check data consistency and guality



Analyze product footprints to gain new insights (API based)

PFM Content Delivery in Enterprise SAC

Embedded Analytics for operational footprint management

Holistic Analytics with SAP Sustainability Control Tower

Target Setting / Achievement Management



S/4HANA: Search and discover footprints (Plant, Material)

S/4HANA: Extend business processes with prod. footprints (Plant, Material)

Footprints (Plant, Material, Supplier)

05 Atos Green Manufacturing with SAP

Fabio De Pasquale





Supporting the Entire Manufacturing Supply Chain 360° view



Atos

Sustainable Consumption and Production Connecting, Cupture and Analyze Data

Sustainable Products	Sustainable Production	Low Cost Products	\rightarrow	Enterprise Development
 Sustainability master data alignments Deploy SAP Standard solutions from ECC and S/4 HANA Transactional processes within enterprise 	 Collaborate Business partner con Purchasing, Logistic authorities, custome Validated business sustainable ecosyst Collaborative procest execution Automation to imprisustainability comp 	llaboration: es, compliance ers content for em sses, end to end ove liance	 Monitor – Deliver Ergovernan application Continuor improven Adoption 	nterprise Sustainable ace integrated with on and business processe us sustainability nents of Climate 21 Roadmap
Solutions: SAP EH&S Asset Management, Manufacturing execution, Plant operations	Solutions: SAP Ariba, Exter Management, Transportati	nded Warehouse on Management	Solutions: Sus	tainability Performance

and Digital Manufacturing cloud, Ariba

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Commerce Automation

SAP Analytics solutions

Atos Green Procurement solution with SAP Ariba

Matteo Montalto





Atos SAP ARIBA GREEN PROCUREMENT EXTENDED SOLUTION

Green processes for a sustainable procurement



Atos SAP ARIBA Green extension using SAP Platform Side by side extension to keep the Core clean

Supplier Selection

Sustainable Sourcing

SDG parameters addition in supplier registration templates and related sustainability weighted score calculation.

Provides SDG main criteria for supplier evaluation in SAP ARIBA. Enhanced Ariba Sourcing template to support additional questions in RfP under the available Sustainability sections:

- Social Sustainability;
- Environmental Sustainability;
- Economic Sustainability.

Pre-graded evaluation or manual review by agent.

Guided Sourcing

Enhanced Ariba Guided Sourcing template to support additional sections and related questions in RfP concerning:

- Environmental Sustainability;
- Social Sustainability;
- Governance.

Pre-graded evaluation or manual review by agent.

-=Work in Progress=-

- Supplier risk evaluation from sustainability indicators;
- Addition of sustainability values in Supplier Catalogues (both material and services);
- Modification of requisitions based on SDG thresholds parameters in standard terms & conditions;
- Addition of sustainability
 parameters in contract terms
 through BTP via Ariba API;
- Integration of SAP SAC and SAP PFM for CF - related data storage



Atos SAP ARIBA Green extension for Supplier Registration (1/3) Supplier registration – Sustainability sections

Ariba process: Supplier Selection

BTP Extension: Sustainability weighted score calculation





Atos SAP ARIBA Green extension for Supplier Registration (2/3) Supplier registration – Sustainability Score



Addition of Sustainability evaluation scoring in Supplier Registration and selection processes

The Sustainability Score is calculated by means of a SAP BTP routine implementation and synchronized with Ariba solution by means of its API.



Atos SAP ARIBA Green extension for Sustainable Sourcing (1/3) Sourcing Template extension

Ariba process: Sourcing – Request for Proposal

SAP Ariba Sourcing RfP template extension by the questions organized in three sections:	e addition of
Social Sustainability;	🗁 Doc3394651173 - Request for Proposal
Environmental Sustainability;	Overview Definitions Contant Suppliers
Economic Sustainability.	All Content Filter~
	Initial
	Name 1
	1 Introduction ~
	2 Commercial Terms V
	3 Pricing V
	4 Social Sustainability $\vee \Box^*$
	5 Environmental Sustainability 🗸 🖸
	6 Economic Sustainability ✓ 🖸

Target: extend Ariba Sourcing template through additional parameters under newly created Sustainability sections.



Atos SAP ARIBA Green extension for Sustainable Sourcing (2/3) Sourcing Template extension

Social Sustainability	 Workplace SOF Workplace safe First aid availab Periodic health 	P availability; ety measures; ility; check of employees			
Do you have standard operating procedure(SOP)	for product & services known	and followed on shop floor \checkmark	Economic Su	stainability	 Adesion to non use of forced labour and child
Do you have Environment, Health & Safety(EH &	S) system in place and used a	at your production facility \sim			labour
Do you have first aid availability in place and use	d at your production facility \smallsetminus	·	Name †		fair wages
Do you conduct periodic Haalth check of your em	nployees V Do y		Do you fo	ollow non use of Force	ed labour or Child Labour and fair wages $arphi$
Environmental Sustainability		CF awareness; Energy consumption; Usage of recyclable pa	ickaging;		
Name 1	•	Safe waste removal & re	eduction plan		
Are you aware of the approximate value of Carbo	n Footprint(CF) for product & s	ervices supplied known and communi	icated to customer \checkmark		
Do you know your energy consumption(in KWH) a	Do you know your energy consumption(in KWH) anually \sim				
Do you use resuable packaging and make reuse o	Do you use resuable packaging and make reuse of waste material at your production facility \sim				
Do you have safe waste removal and reduction pl					
Do you have sale waste removal and reduction pl	an in place 🗸				



Atos SAP ARIBA Green extension for Sustainable Sourcing (3/3) Sourcing Template extension

Choose how you want to grade: Grade by Content: Grade by Participants. Grade Office Using Excet Participants: Test Sourcing 1 (kijs Vikam) [Selet Other Participants] All Content Filter~ Venc: Gradeler ~ Update Total Points III All Content Filter~ Venc: Gradeler ~ Update Total Points III Name 1 Venc: Gradeler ~ Update Total Points III * Totals ~ 500% 79.03% 4 Social Statisticability ~ III 100.00%	Grade Responses		Subm	Cancel Save as Draft
O crade by Content O crade by Purticipants O crade of thine Using Excel Purticipants: Test Sourcing 1 (r/lipy Vilium) (Select Other Participants) Image: CrassBall of the Using Excel All Content : Fater> Venc: CrassBall or Using Excel Name 1 Overall Weight : Test Sourcing 1 * Totals > 100% 4 Social SourciantBalliny < II	Choose how you want to grade:			
Name 1 Venc Gradable v Update Total Points III * Totals v 100% 100% 70.00% 4 Social Statisticability v 🖆 10% 100.00%	Grade by Content	Grade by Participants	Grade	Offline Using Excel
All Content Filter ∨ Venc Gandable ∨ Update Total Points Iff Name 1 Overall Weight Test Sourcing 1 Total Points Total Point	Participants: Test Sourcing 1 (Vijay Nikam) (Select Other Participants	Þ		
Ownel Weight Test Sourcing 1 * Totals ∨ 100% 70.02% 4 Social Soutianability ∨ □ 10% 100.00%	All Content Filter~		View:	Gradable V Update Total Points
A footal footalinability ~ [2] 100% 79.02% 4 footal footalinability ~ [2] 10% 100.00%			Overall Weight	Test Sourcing 1
Totals ∨ 100% 79.0% 4 Social Sustainability ∨ Ľ ² 10% 100.0%	Name I			1227.027
4 Social Sustainability √ 🗳 100.00%	▼ Totals ∨		100%	79.03%
	4 Social Sustainability ∨ □		10%	100.00%
5 Environmental Sustainability V 🖸 20% 58.06%	5 Environmental Sustainability \vee		20%	58.06%
6 Economic Sustainability ~ C ² 10% 100.00%	6 Economic Sustainability \sim		10%	100.00%

Pre-grading or manual evaluation by agents supported

onmental Sustainability		Π	*
Name †	Participants	Answer Grade	
Are you aware of the approximate value of Carbon Footprint(CF) for product & services supplied known and communicated to customer	 Overall Weight 	5.81%	
	Test Sourcing 1	Yes 100% V	
Do you know your energy consumption(in KWH) anually \sim	Overall Weight	5.81%	
	Test Sourcing 1	Yes 100% V	
Do you use resuable packaging and make reuse of waste material at your production facility \checkmark	Overall Weight	4.52%	
	Test Sourcing 1	No 0% ~	
Do you have safe waste removal and reduction plan in place \checkmark	Overall Weight	3.87%	

Each section score, for each RfP participant, can be exploded in details to get a clear picture of:

- Answers provided;
- Weight of each question relative to the entire questionnaire;
- Grade per each question.



Atos SAP ARIBA Green extension for Guided Sourcing (1/2) Guided Sourcing Template extension

Ariba process: Guided Sourcing – Request for Proposal

SAP Ariba Guided Sourcing RfP template extension by the addition of questions organized in three sections:

- Environmental Sustainability;
- Social Sustainability;
- Governance.

▼ 2 Social Sustainability ∨

- 2.1 Do you have any third party certification for Non use of Forced labour or Child Labour and fair wages \sim
- 2.2 Do you have any self certification for Non use of Forced labour or Child Labour and fair wages(Subject to Audit) \sim
- 2.3 Do you have proof for participation of minority and local sub vendors \checkmark
- 2.4 Please specify approximate gender ratio of workers at your workplace \sim
- ▼ 3 Governance ∨
 - 3.1 Do you have self certification for company policy for ban on corruption \sim
 - 3.2 Do you have self-certification for company transparency and regulations in bidding process \checkmark

" Doc3417022296 - Request for Proposal - Guided Sourcing Template				
Overview Definitions Content Suppliers				
All Content Filter~				
Name †				
▼ 1 Environmental Sustainability ∨				
1.1 Is your organization ISO 14001 Certified \sim				
1.2 Do you disclose CSR(Corporate Sustainability Report) in public domain anually \sim				
1.3 Are you aware of the approximate value of Carbon Footprint(CF) for product & services supplied known and communicated to customer \vee				
1.4 Do you have Environment, Health & Safety(EH & S) system in place and used at your production facility \sim				
1.5 Do you use resuable packaging and make reuse of waste material at your production facility \sim				
1.6 Do you know your energy consumption anually(in KWH) \sim				
1.7 How much percentage water do you reuse for seconday purpose \sim				
1.8 Have you received any penalty or fines in last 3 years for any non compliance \sim				
1.9 What is the mode of transportation for the products you will supply \sim				



Atos SAP ARIBA Green extensions using SAP Platform Work in progress

Ariba process	BTP Extension	SDG Parameters added	Benefits
Supplier Risk and Performance management	Risk evaluation from new sustainability indicator	New SDG parameters-Geopolitical, Epidemic and others, Risk categorization	Buyer gets initial as well as residual risks. Helps in Identifying low risk and stable vendors.
Buying/Procurement	Material Suppliers Catalogues with CF and other main SDG parameters Modification of Requisition based on SDG thresholds parameters in standards terms and conditions.	Carbon footprint value ,waste disposal , energy consumption. water reuse ,penalty	Standard buying procedure will all technical , economical and sustainability values. Decision making based on sustainability score before order is placed.
Buying and Purchasing extension for Services	Service Suppliers Catalogues with main SDG parameters Service PO/contracts modification Service Purchase order controls based on SDG threshold value	EMS or similar service standard compliance, Basic EH&S system in place for services, Waste disposal and management Energy consumption (KWH) annually, Water reuse % for secondary purpose	Standard buying practices for services. Service sustainability values for comparison. Sustainability terms and conditions. Decision making based on sustainability score before order is placed.
Paperless contract management.	Adding sustainability parameters in contract terms through BTP via ARIBA API	ESG parameters in contract terms with automated workflow and approval	Documents with electronic signatures reducing the lead and processing time. Add contract terms for individual contract instead of global template.
Integration of SAP SAC for SAP PFM for storing all CF related data	No BTP extension. Direct integration with SAP SAC ,SAP PFM & SAP ECC (Phase 2)	All transactional data for SDG and Non-SDG extracted for dashboard and analytics	Uniform and consistent reporting and dashboard, easy decision making, monitoring and control.



O7 Atos più vicini ai clienti, dalla nuova sede Atos di Bologna

Giampaolo Amadori







leader globale nella trasformazione digitale



in Italia

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Occupazione e formazione Cultura digitale Crescita territoriale











Il TECNOPOLO di Bologna e la DATA VALLEY della Regione E.R. HUB dello HPC a livello Europeo e Infrastruttura per la AI

- The ECMWF (European Center for Mid-range Weather Forecasts) data centre and supercomputing (inaugurato 14/09/'21)
- The LEONARDO pre-exascale supercomputing of EuroHPC Joint Undertaking/ CINECA
- IFAB International Foundation Big Data and Artificial Intelligence for Human Development
- The INFN data centre towards extreme HPTC
- The Italian National Meteo Agency
- National Agency for Energy and Environment-ENEA Research Centre
- IOR (Istituto Ortopedico Rizzoli) BioBank Centre
- CN del Supercalcolo, Simulazioni e Analisi dei Dati al alte prestaziioni (previsto dalPNRR)





Confindustria Emilia Centro

- (ft) emilia®
- Confindustria EMILIA CENTRO: associazione delle imprese che rappresentano le più important aziende delle province di Bologna, Modena eFerrara; il terriotrio più ricco della Regione Emilia-Romagna Region e dove la maggior parte delle imprese "automobilistice" sono nate
- > 3200 Imprese Associate per un totale di > 180.000 Dipendenti;
- 20 FILIERE/ Supply Chains: AUTOMOTIVE, Digital, Electronics and Mechatronics, Machinery, PACKAGING, Industrial Vehicles, Mobility and Logistics, CERAMICS, AGRI-FOOD ...



Accordo Quadro Atos – Università di Bologna







Ricerca: The European House – Ambrosetti e Atos, del 2021



THINK TANK | MANAGEMENT CONSULTING | LEADERS' EDUCATION | SUMMIT



Verso una Net Zero Society: tecnologie e strategie digitali per un mondo a emissioni zero

Il ruolo della digitalizzazione nelle strategie di decarbonizzazione e le opportunità per l'Italia

Forum Finale di presentazione dei risultati

Phygital event, 20 ottobre 2021

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Non c'è vento a favore per chi non conosce il porto





La missione del lavoro di ricerca

Indagare la relazione tra **tecnologie digitali e decarbonizzazione** per accelerare la costruzione di una **Net Zero Society**, comprendendo le relative opportunità per l'Italia, *in preparazione ai dibattiti di COP 26*





Il digitale contribuirà in maniera diretta o indiretta all'abbattimento del 53,2% delle emissioni italiane per raggiungere il Net Zero al 2050

Impatto diretto del digitale -17,8% delle emissioni al 2050 Contributo del digitale al processo di decarbonizzazione, % sul totale delle emissioni da abbattere nello scenario Net Zero 2050



53,2% emissioni abbattute in maniera diretta o indiretta

Impatto indiretto del digitale -35,4% delle emissioni al 2050

Fonte: rielaborazione The European House - Ambrosetti su modelli proprietari, 2021



Impatto diretto del digitale
Impatto abilitato dal digitale
Decarbonizzazione non digital

Atos

Ricerca: The European House – Ambrosetti e Atos, del 2021

Il Rapporto strategico

Il rapporto strategico contiene una riflessione di alto livello sul contributo del digitale al processo decarbonizzazione, sviluppando innovativi modelli volti alla quantificazione dell'impatto

L'indice del Rapporto

- 1. Verso una Net Zero Society
- 2. Lo stato dell'arte delle emissioni a livello globale
- 3. La trasformazione digitale per la Net Zero Society
- 4. Il digitale e la transizione verde: una sinergia da coltivare e fare crescere

Il rapporto è liberamente scaricabile online









Thank you!

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